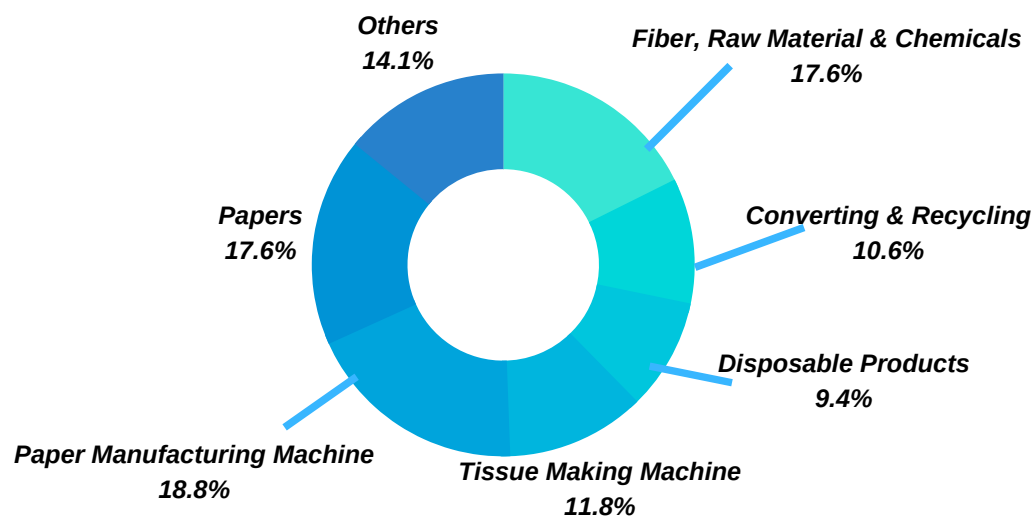


VISITORS SUMMARY

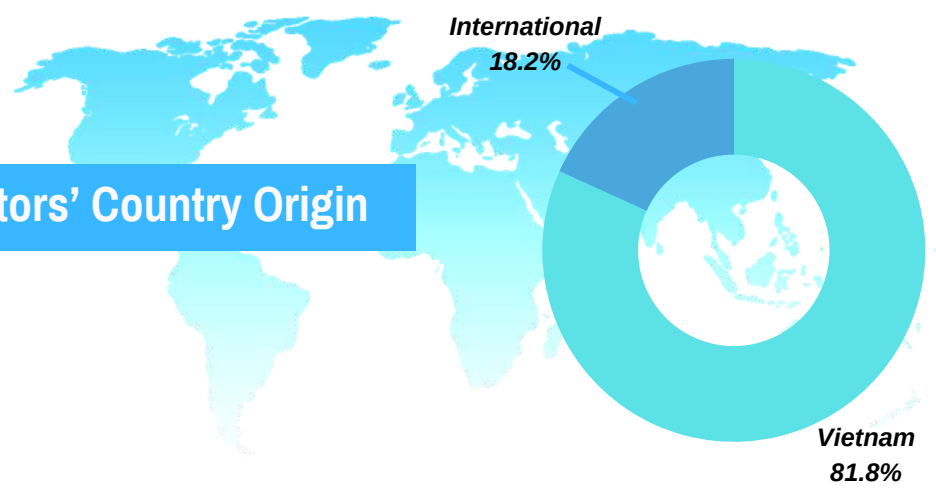
Visitors' Interest



92% of Visitors confirmed to visit next edition

90% of Visitors met their objectives by attending the show

Visitors' Country Origin



EXHIBITION SUMMARY

- ▶ **EXHIBITORS: 120**
- ▶ **EXHIBITING COUNTRIES: 12**
- ▶ **TRADE VISITORS: 3,091 (from 30 countries)**

Considered as the most powerful trade show in the region, Paper Vietnam - International Exhibition & Conference On Pulp and Paper Industry has always been a gratifying experience in terms of organization, participation, and generation of new business opportunities. The steady growth of the event, which has already been through 8 EDITIONS, is a reflection of the increasing capabilities as well as the potential for new technologies and investments in the Paper, Pulp and Allied Industries. This is evident from the growing numbers of participants as well as visitors from countries across the globe. It has clearly become the only platform that provides a unique opportunity for Networking, Best Sourcing, Technology & Knowledge Transfer, Joint Ventures for Paper industry from across the region.

Contact Us

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**26-28 | SECC,
JUNE | HCM.C**

Organizers



Supporters



www.paper-vietnam.com

EXHIBITORS SUMMARY

Exhibitors' Country Origin

CHINA, GERMANY, INDIA, ITALY, JAPAN, KOREA, MALAYSIA, NETHERLAND, SWEDEN, TAIWAN, THAILAND, USA, VIETNAM

89% of Exhibitors gets satisfied with the quality of visitors

85% of Exhibitors met their objectives

VOICES FROM EXHIBITORS

Mr Hou Ruihua – Sales manager from Wefang Hicredit Machinery Co., Ltd

“Actually, for this exhibition, so far we have attended for many times, I think at least three times. I think this exhibition is especial and specialized and we are happy to attend this exhibition”

Mr Lee from Yunda Paper Machinery

“This exhibition is very good, has a lot of customers from the North to the South come here. And some are old and some we can get the new information and anyways we get a lot of information. Very good for us”

Representative from China CNC Engineer Corporation

“Vietnam is a developing country and the GDP is trail up the rail recorded, so the market is quite bigger for my company to make the business”



SHOW RECAP

CONFERENCE ON PAPER AND PULP INDUSTRY

New insights of market, the trends, opportunities and challenges from key opinion leaders along with edge-cutting technologies provided by experts and seniors.

Highlighted Topic:

- Collaboration for together development of vietnamese paper industry
- Vietnam Paper Industry Overview 2018 and prospects for development in the coming years
- Investment orientation in the paper industry in the coming years
- Current policies which are affecting the development of the paper industry
- Voith for the development of Vietnam's paper industry today and in the future



OPENING CEREMONY

The ceremony is proud to have the presences of treasurable delegators which represent for crucial government departments and key associations in the industry.



VIP BUYERS and BUSINESS MATCHING

Key local buyers you were eligible for our “VIP Buyer Program”. The Hosted Buyers are provided an opportunity to meet leading manufacturers and suppliers as well as facilitate their visit with complimentary flight tickets and accommodation.

